| OPERATIONS FUNDRAISING | | 2026 ASK | Renewal | | | | | |
|---|---|---|---|---|---|---|---|---|
| Board Members | | | | | | | | |
| Major Gift Prospects | | | | | | | | |
| Annual Giving Leaders / Mid-Level | | | | | | | | |
| Other Individual Donors (in Ask Tiers) | | | | | | | | |
| Corporate / Business | | | | | | | | |
| Foundations | | | | | | | | |
| **Goals** | | | | | | | | |
| **Discount** | | | | | | | | |
| **Expenses - Time & Money** | | | | | | | | |
| **Net Results** | | | | | | | | |